

# **Guru Gobind Singh Indraprastha University**

"A State University established by the Govt. Of NCT Delhi" Sector 16-C, Dwarka, New Delhi – 110078



Dated: 14th March 2023

F. No.: GGSIPU/CCGPC/2023/ 498

Sub. Placement opportunity for UG and PG students of the batch passing out in year 2023 in the company "Direct Admission Global"

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for UG and PG students of the batch passing out in year 2023 in the company "Direct Admission Global" for your reference and circulation to students to apply on given link by 16<sup>th</sup> March 2023

Registration link: https://forms.gle/Wfjm6aaGjsAW9bg56

Company – Direct Admission Global (DAG)

Positions - STRATEGIC CONSULTANT

Eligibility – Any UG or PG student of 2023 passing out batch of GGSIPU.

**Package** – Selected candidates will receive a monthly salary of INR 25k - 30k.

#### This can be increased for exceptional candidates or for people with relevant.

Additionally candidates will be eligible for exciting incentives as per the Incentive Schemes announced from time to time. These can range from an incentive of INR 10,000 per month or more depending on the performance.

Payment of the Monthly Salary would be subject to the Productivity and Attendance Norms laid down by the Company from time to time.

**Selection Process** – Will be conducted offline only

- 1) Registration on link
- 2) Short listing from resume
- 3) Personal Interview (Candidates would be interviewed in the company's office)

Please find JD for more information.

LAST DATE FOR REGISTRATION IS 16th March 2023.

(Ms. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIPU



# JOB DESCRIPTION FOR- "STRATEGIC CONSULTANT" IN"DIRECT ADMISSION GLOBAL, New - Delhi"

# **Company Profile:**

The Direct Admission Global was founded in the year 2011. Today, DAG is a leading global Education Consulting and Counselling Services platform with a substantial and diversified base of consumers that includes Students, Professionals, Universities, Corporates and Governments.

The Direct Admission Global holds an excellent reputation in the market in the field of giving the right kind of consultancy support to the students willing to study in India or overseas for undergraduate courses and higher education.

This well-known Educational Consultant firm acts as a one-stop destination serving students from different cities / regions of the country. Over the course of its journey, The Direct Admission Global has established a firm foothold in the Education Support industry with the belief that Customer satisfaction is as important as their products and services.

The DAG have helped garner a vast base of customers, that continues to grow by the day. The DAG employs professionals that are dedicated towards their respective roles and put in a lot of efforts to achieve the common vision and larger goals of the Company.

At DAG, we are obsessed with student-interest, unconditionally. We never drive our agenda. We are upfront and transparent. But never harsh. We focus on eliminating friction -in conversations, technology and experiences.

We are harnessing the power of technology and leveraging the expertise of our people to create a comprehensive and collaborative ecosystem. DAG will deliver a transformative experience to all our consumers and ensure that our work catalyses the global citizens of tomorrow, today.

DAG is ambitious, confident and international. We are here to challenge the status quo. We are a bunch of enthusiasts who work with agility to pre-empt the needs of our customers. We are perpetual learners, hungry to know more about our students, universities and industry

For more details please visit our website "www.edudag.com"

Necessary details of the position are as under:

# **Designation:**

"Strategic Consultant" to work in our Corporate Office in New-Delhi.

# **Roles and Responsibilities**

- Conduct online telephonic and/or virtual Counselling/Consultancy sessions with students interested in admissions in Colleges/Universities in India or Abroad.
- Guide students on what courses to opt for based on their profile and interest
- Assist students on deciding on the Universities/Colleges and programs to opt
- Assist in preparing and filing of their applications in various Colleges
- Guiding students on the Visa process and Visa applications for Overseas Colleges
- Work on developing various Processes and Training material for the Team
- Participate in educational activities such as Exhibitions and Events as and when required
- Any other role that may be assigned from time to time.

# Requirements - Skills, Abilities, and Knowledge

If you are applying for the job, here are our requirements:

- Excellent Communication skills is required to be good on the job
- You must be able to recognize, define and quantify individual student strengths, needs, chances and interests and match it to the top universities which will address these most competently and where he/she has the maximum chances of admission.
- Ability to be proactive and not reactive at all times is of great importance
- Interpersonal (mediation) skills are required to be able to solve problems that may arise between Colleges, parents and students, as the case may be.
- The Candidate should be friendly, courteous and accommodating
- Experience of 0-3 years of working in a similar role or capacity.

- Candidates must have a Graduate degree.
- Candidate should have team building and collaborative strengths.
- Candidate should be passionate, self driven and disciplined with the work they do.
- Leadership potential will help them get recognised and will be considered for internal promotions.
- Candidate should be empathetic and a good listener to understand every student's college and course requirements.
- Candidate should be eager to learn and improve daily.
- Candidate should have research skills to learn new information about college and country updates.

# **Compensation Package**

Selected candidates will receive a monthly salary of 25k - 30k

# This can be increased for exceptional candidates or for people with relevant Skills.

Additionally candidates will be eligible for exciting incentives as per the Incentive Schemes announced from time to time. These can range from an incentive of Rs.10,000 per month or more depending on the performance.

Payment of the Monthly Salary would be subject to the Productivity and Attendance Norms laid down by the Company from time to time.

#### Conduct of Interviews: OFFLINE.

Candidates would be interviewed in the office

#### PERKS AND BENEFITS:

- 1. Exciting incentives and monetary growth.
- 2. Mentorship and guiding support offered to increase efficiency and effectiveness.
- 3. Recognition and promotion opportunities as per the leadership demonstration.
- 4. Safe environment to express your views and talents.

